



ENRG Equity Update

PT Energi Mega Persada Tbk (ENRG)

Revenue Up, Profit Steady, and Valuation Upgrade for ENRG

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Stock Rate

TP 12M
vs. Last Price

Buy
Neutral

IDR 775
+27%

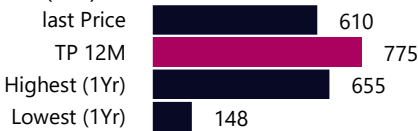
Stock Data

Ticker Code
Sub Sector
Sector

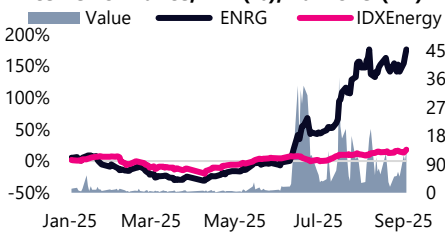
ENRG
Oil, Gas & Coal
Energy

Market Cap (IDR.Tn) Using Post-PP 15.8
Shares Issued (Bn) Using Post-PP 25.99
AVG 3M Turnover (Bn) 108

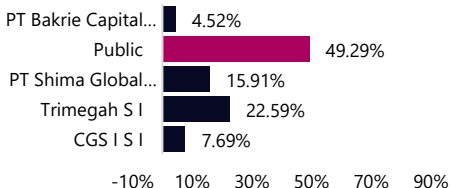
Price (IDR)



Price Performance, YTD(%), Turnover(Bn)



Shareholders After NPR



ESG Rating

Environmental 1.85
Social 5.03
Governance 5.03

Top line & bottom line growth solidly. ENRG posted net sales of USD 239 million in 1H25, up +18% y/y from USD 202 million in 1H24. In Q2-25, revenue reached USD 122 million, growing +17% y/y and +4% q/q from USD 117 million in Q1-25. EBITDA for 1H25 stood at USD 145 million, a solid increase of +22% y/y, with USD 76 million booked in Q2-25 (+11% y/y; -17% q/q). Net income for 1H25 came in at USD 34 million, up +7% y/y, while in Q2-25 it recorded USD 18 million, rising +12% y/y but relatively flat q/q. Net profit margin in Q2-25 stood at 14.6%, lower than 15.3% in Q1-25 and 15.1% in Q2-24. Growth was supported by higher oil and gas production, with average oil production reaching 8,380 bopd (+9% y/y), while gas production stood at 225 mmcf (-3% y/y). On the pricing side, the average oil price declined -14% y/y to USD 72.08/bbl, while the average gas price increased +8% y/y to USD 6.82/mcf.

Higher oil output appears to have been driven by the Siak and Kampar assets, while additional gas from Sengkang helped keep overall gas production stable. Looking ahead to 2H25, exploration and development programs are expected to continue as part of ENRG's strategy to sustain and enhance production.

ENRG is expanding its oil and gas portfolio through acquisitions and exploration, focusing on the Malacca Strait, Gebang, and Kangean Blocks. The company targets 2,000–3,000 bopd from six new wells, with the Gebang Block set to produce 40 mmcf in 2027 and 100 mmcf by 2030, supported by JAPEX. ENRG has also reinforced its position in the Kangean Block and is seeking a contract extension beyond 2030, underscoring its medium- to long-term growth strategy through expansion, partnerships, and asset monetization.

Key Takeaways

- o **Solid topline growth solidly.** Revenue in 1H25 rose +18% y/y to USD 239 million, with Q2-25 reaching USD 122 million (+17% y/y, +4% q/q).
- o **Profitability improved:** EBITDA grew +22% y/y in 1H25 to USD 145 million; net income increased +7% y/y to USD 34 million, although Q2-25 net margin declined to 14.6%.
- o **Operational support:** Oil production increased +9% y/y to 8,380 bopd, while gas remained stable at 225 mmcf; oil prices fell -14% y/y, but gas prices rose +8% y/y.
- o **Growth Strategy:** ENRG is positioning for sustained medium to longterm growth by aggressively expanding its portfolio through acquisitions, exploration, and partnerships, with tangible production upside from Malacca, Gebang, and Kangean Blocks.
- o **Positive outlook:** Exploration in 2H25 should be underpinned by Siak and Kampar oil output, with Sengkang gas maintaining production stability.

Recommendation "BUY"

Based on relative valuation (PE & PBV) and future outlook, we upgrade ENRG's fair value for 12M target at IDR 775 per share (Prev. 408). The current fair value implements a P/E ratio of 13.62x (2026F 12.98x) and a PBV of 1.50x (2026F 1.34x). Although valuations are now above the 5Y historical average, ENRG still trades below peers, indicating potential for a further re-rating supported by improving fundamentals. *Downside risks include energy transition, regulatory uncertainty, commodity price fluctuations, competition, and technological advances.*

Financial Highlight

| End 31 Dec | 2022A | 2023A | 2024A | 2025F | 2026F | 2027F |
|-----------------------|-------|-------|-------|-------|-------|-------|
| Revenue (USD Mn) | 452 | 421 | 467 | 561 | 563 | 567 |
| Net Profit (USD Mn) | 67 | 69 | 76 | 92 | 97 | 93 |
| EPS (IDR Full amount) | 39.95 | 42.05 | 48.72 | 56.89 | 59.69 | 57.44 |
| EBITDA Margin | 63% | 60% | 56% | 56% | 56% | 56% |
| NPM | 14.8% | 16.3% | 16.2% | 16.5% | 17.2% | 16.5% |
| ROE | 13% | 12% | 12% | 12% | 12% | 10% |
| Interest Coverage (x) | 10.8 | 6.9 | 3.2 | 6.7 | 7.0 | 6.7 |
| P/E (x) | 7.36 | 5.23 | 4.72 | 13.62 | 12.98 | 13.49 |
| P/BV (x) | 0.83 | 0.55 | 0.49 | 1.50 | 1.34 | 1.22 |
| EV/EBITDA (x) | 2.19 | 2.15 | 2.60 | 4.99 | 4.87 | 4.72 |

Source: Company and KSI Research

Result 1H25

| Mn USD | 1H24 | 1H25 | yoy | 2Q24 | 1Q25 | 2Q25 | q/q | y/y |
|------------------------------|---------------|--------------|-------------|--------------|--------------|--------------|-------------|-------------|
| Malacca Strait | 65 | 51 | -21% | 33 | 26 | 25 | -5% | -23% |
| Kangean | 43 | 41 | -5% | 22 | 21 | 20 | -6% | -8% |
| Korinci Baru | 0 | 0 | -40% | 0.13 | 0.09 | 0 | 28% | -11% |
| Bentu | 62 | 77 | 24% | 27 | 34 | 43 | 24% | 56% |
| Tonga | 0 | 1 | 100% | 0.00 | 0.49 | 1 | 27% | 100% |
| Sengkang | 11 | 27 | 134% | 6 | 14 | 13 | -3% | 121% |
| Siak | 5 | 18 | 286% | 5 | 0 | 18 | 100% | 286% |
| Kampar | 6 | 10 | 89% | 6 | 0 | 10 | 100% | 89% |
| Other Service Company | 9 | 13 | 38% | 9 | 6 | 7 | 7% | -29% |
| Revenue | 202 | 239 | 18% | 105 | 117 | 122 | 4% | 17% |
| Cost of Revenue | 137 | 155 | 13% | 73 | 79 | 75 | -5% | 3% |
| Gross Profit | 65 | 85 | 31% | 31 | 38 | 47 | 23% | 48% |
| Selling, General & Adm. Exp. | 11 | 10 | -1% | 5 | 5 | 5 | 9% | 10% |
| EBIT | 54 | 74 | 37% | 27 | 33 | 41 | 25% | 55% |
| Finance Cost | 17 | 17 | 1% | 9 | 9 | 8 | -15% | -12% |
| Pre-Tax Income | 43 | 58 | 35% | 29 | 27 | 31 | 14% | 9% |
| EBITDA | 119 | 145 | 22% | 92 | 69 | 76 | 11% | -17% |
| Net income | 34 | 35.73 | 7% | 16 | 18 | 18 | -1% | 12% |
| EPS (Full IDRDR) | 1.4 | 1.4 | 7% | 0.6 | 0.7 | 0.7 | -1% | 12% |
| | FY2024 | 1H25 | | 2Q24 | 1Q25 | 2Q25 | | |
| Cash and Cash Equivalents | 54 | 52 | -3% | 76 | 53 | 52 | -2.3% | -31% |
| Short Term Debt | 108 | 123 | 14% | 104 | 112 | 123 | 10.4% | 19% |
| Long Term Debt | 289 | 265 | -8% | 259 | 279 | 265 | -4.9% | 2% |
| Liabilities | 926 | 926 | 0% | 900 | 909 | 926 | 1.9% | 3% |
| Equity | 657 | 693 | 5.4% | 618 | 675 | 693 | 3% | 12% |
| Total Asset | 1,583 | 1,619 | 2% | 1,518 | 1,584 | 1,619 | 2% | 7% |
| | 1H24 | 1H25 | | 2Q24 | 1Q25 | 2Q25 | | |
| GPM % | 32.01% | 35.34% | 3% | 30.06% | 32.39% | 38.17% | 6% | 8% |
| OPM % | 26.82% | 30.99% | 4% | 25.33% | 28.14% | 33.72% | 6% | 8% |
| NPM % | 16.61% | 14.94% | -2% | 15.16% | 15.34% | 14.56% | -1% | -1% |
| EBITDA % | 58.90% | 60.77% | 2% | 88.31% | 58.80% | 62.65% | 4% | -26% |
| ROE (%) | 10.8% | 10.3% | -1% | 10.3% | 10.6% | 10.3% | 0% | 0% |
| ROA (%) | 4.4% | 4.4% | 0% | 4.2% | 4.5% | 4.4% | 0% | 0% |
| | FY2024 | 1H25 | | 2Q24 | 1Q25 | 2Q25 | | |
| Debt to Equity (x) | 0.60x | 0.56x | (0.04) | 0.59x | 0.58x | 0.56x | (0.02) | (0.03) |
| DER (x) | 1.41x | 1.34x | (0.07) | 1.46x | 1.35x | 1.34x | (0.01) | (0.12) |
| DAR (x) | 0.58x | 0.57x | (0.01) | 0.59x | 0.57x | 0.57x | (0.00) | (0.02) |
| ICR (x) | 6.91x | 8.31x | 1.40 | 10.10x | 7.27x | 9.54x | 2.27 | (0.56) |
| Current Ratio (x) | 0.59x | 0.58x | (0.01) | 0.75x | 0.59x | 0.58x | (0.01) | (0.17) |
| Cash Ratio (%) | 12% | 11% | -1% | 18% | 12% | 11% | -1% | -6% |

Source : Company, KSI Research & Bloomberg

Operational Result

| | 1H24 | 1H25 | y/y |
|---|-------|-------|------|
| Gross Oil Production per Day (barrel/day) | 7686 | 8380 | 9% |
| Gross Gas Production per Day (million cubic feet/day) | 232 | 225 | -3% |
| Average Oil Price (usd/barrel) | 83.68 | 72.08 | -14% |
| Average Gas Price (usd/mcf) | 6.32 | 6.82 | 8% |

Management noted that higher oil output was supported by the **Siak and Kampar assets**, while additional gas from Sengkang kept overall gas production stable. In 2H25, ENRG will continue exploration and development programs to sustain and enhance production.

Customers above 10%

| | 1H24 | 1H25 | y/y |
|-----------------------------------|--------------|--------------|------------|
| Overseas | | | |
| TIS Petroleum (Asia) Pte Ltd | 46.9 | 44.4 | -5% |
| Domestic | | | |
| PT Kilang Pertamina Internasional | 69.9 | 62.7 | -10% |
| PT Petrokimia Gresik (Persero) | 19.6 | 27.0 | 37% |
| Total | 136.4 | 134.1 | -2% |

The contribution from key customers declined to **56.1% in 1H25** (vs. 67.5% in 1H24), driven by lower purchases from **TIS Petroleum** and **Pertamina**, while **Petrokimia Gresik** increased, reducing reliance on top customers; three customers each contributed more than **10%** to total revenue.

Balance sheet & leverage.

Total equity rose +12% y/y to USD 693 million, while total liabilities grew +7% y/y to USD 926 million, reflecting a solid capital structure.

The Debt-to-Equity Ratio (DER) improved from 1.46x in Q2-24 to 1.34x in Q2-25, indicating leverage remains under control.

Meanwhile, the Interest Coverage Ratio (ICR) strengthened from 7.27x in Q1-25 to 9.54x in Q2-25, supported by lower finance costs, which declined -12% y/y / -15% q/q to USD 8 million in Q2-25.



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Valuation

We assign a "Buy" rating for ENRG. We calculate the fair value of ENRG using relative valuation methods (PE & PBV). We obtained a result that the fair value of ENRG is Rp 775 (rounded). The PBV and PE weights are each 50%. The fair value implements a P/E ratio of 13.62x (2026F 12.98x) and a PBV of 1.50x (2026F 1.34x).

| Multiple Valuation | Base Amount | Target Multiple | Value (Bn) | Weight (%) | The Value of the firm |
|--------------------------------------|-------------|-----------------|------------|------------|-----------------------|
| PE (Net Income) | 92 | 15.2x | 1,408 | 50% | 704 |
| PBV (Equity) | 754 | 2.0x | 1,539 | 50% | 769 |
| Total Value (USD Mn) | | | | | 1,473 |
| Share (Mn) | | | | | 25,996 |
| Fair value used rupiah : 16.1K (IDR) | | | | | 913 |
| <i>Margin of Safety</i> | | | | | 15% |
| Target Price (IDR) | | | | | 775 |
| Last Price (12 Sept 25) | | | | | IDR 610 |
| Potential Upside (%) | | | | | 27% |

Source : Company & Bloomberg

Historical PBV 5Y (Above AVG, Above Std +2)



Source : KSI Research & Bloomberg

Historical PE 5Y (Above Std+1, potential up to Std+2)



Source : KSI Research & Bloomberg

ENRG vs Industry (Last update 03 September 2025)

| Ticker | M.Cap | Last Price | 1D | 1W | 1M | 3M | 6M | 1Y | YTD | Beta | WACC | PBV | PE | ROE | DER | ESG Score | AVG 3M | Value |
|-----------|-------|------------|-----|-----|------|------|-------|------|------|------|--------|-------|-------|-----|------|-----------|--------|-------|
| ENRG | 16.1T | 620 | 2% | 12% | 9% | 190% | 239% | 201% | 170% | 1.3x | 10.90% | 1.5x | 11.6x | 11% | 0.6x | 3.44 | | 108B |
| AVG Peers | | | | | | | | | | 1.3x | 10.77% | 5.1x | 21.8x | 8% | 1.0x | 4.30 | | 43B |
| MEDC | 31T | 1,180 | 8% | 2% | 1% | -1% | 23% | -1% | 15% | 0.5x | 6.90% | 0.9x | 9.1x | 10% | 1.5x | 5.15 | | 72B |
| RATU | 17T | 6,100 | 1% | -7% | -22% | 0% | -0.15 | n/a | n/a | 1.8x | 22.20% | 24.3x | n/a | n/a | 0.8x | n/a | | 98B |
| BIPI | 5T | 83 | 0% | -7% | -6% | 8% | 4% | 34% | -5% | 0.5x | 6.00% | 0.7x | 52.6x | 1% | 1.1x | n/a | | 19B |
| SURE | 5T | 3,070 | 1% | 0% | -4% | 27% | 31% | 22% | 28% | 0.0x | 9.50% | n/a | n/a | n/a | 2.4x | n/a | | 0B |
| MITI | 1T | 258 | 2% | 1% | 40% | 46% | 66% | 87% | 62% | 0.3x | 11.70% | 2.3x | w | 1% | 0.0x | n/a | | 1B |
| FWCT | 0T | 160 | -2% | 5% | -6% | 1% | -1% | 52% | 31% | 0.1x | 8.20% | 0.9x | 3.6x | 18% | 0.5x | n/a | | 0B |

Source : KSI Research & Bloomberg

ENRG is expected to trade at a higher average valuation going forward, supported by its improving fundamentals and asset contribution. Historically, ENRG's PBV has moved below 1.0x (5Y average at 0.5x) and PE below 10x (5Y average at 5.1x). Currently, ENRG is valued at PBV 1.3x and PE 11.6x, which is still below the peer group average (PBV 5.1x, PE 11.8x).

Given this gap, we believe ENRG has room for a re-rating towards a higher average valuation relative to its own historical trend. The target valuation of 15.2x PE and 2.0x PBV implies a fair value of IDR 730/share, offering ~20% potential upside from the current level.

Thus, the stock has the potential to sustain valuations above its historical average, as sector peers trade at richer multiples while ENRG continues to improve production, diversify customers, and strengthen its balance sheet.



Financial Exhibits

Income Statement

| Year-end 31 Dec (USD Mn) | 2022A | 2023A | 2024A | 2025F | 2026F | 2027F |
|--------------------------|--------|--------|--------|--------|--------|--------|
| Revenue | 452 | 421 | 467 | 561 | 563 | 567 |
| Costs of revenue | 268 | 275 | 319 | 387 | 383 | 391 |
| Gross profit | 184 | 146 | 148 | 174 | 180 | 176 |
| Operating profit | 168 | 122 | 124 | 145 | 151 | 147 |
| EBITDA | 283 | 254 | 264 | 317 | 318 | 320 |
| Income before tax | 141 | 101 | 95 | 120 | 126 | 121 |
| Tax expenses | 74 | 33 | 22 | 28 | 29 | 28 |
| Minority interests | - | (0.3) | (2.4) | (0.4) | (0.4) | (0.4) |
| Net income | 67 | 69 | 76 | 92 | 97 | 93 |
| EPS (Full USD) | 0.0027 | 0.0028 | 0.0030 | 0.0036 | 0.0037 | 0.0036 |

Balance sheet

| Year-end 31 Dec (USD Mn) | 2022A | 2023A | 2024A | 2025F | 2026F | 2027F |
|--------------------------|--------|--------|--------|--------|--------|--------|
| Cash and equivalents | 46 | 82 | 54 | 118 | 200 | 287 |
| Account receivables | 26 | 39 | 51 | 69 | 69 | 69 |
| Inventories | 37 | 38 | 44 | 62 | 62 | 63 |
| Fixed assets | 739 | 829 | 1,068 | 1,162 | 1,242 | 1,308 |
| Other assets | 347 | 382 | 366 | 466 | 467 | 471 |
| Total assets | 1,194 | 1,369 | 1,583 | 1,878 | 2,040 | 2,198 |
| S-T liabilities | 57 | 80 | 95 | 109 | 121 | 133 |
| Other S-T liabilities | 281 | 284 | 340 | 451 | 452 | 455 |
| L-T liabilities | 118 | 192 | 289 | 332 | 369 | 405 |
| Other L-T liabilities | 224 | 228 | 202 | 232 | 258 | 284 |
| Total liabilities | 680 | 784 | 926 | 1,124 | 1,201 | 1,277 |
| Equity | 515 | 585 | 657 | 754 | 839 | 921 |
| BVPS (Full USD) | 0.0237 | 0.0264 | 0.0294 | 0.0324 | 0.0360 | 0.0396 |

Cash Flows Statement

| Year-end 31 Dec (USD Mn) | 2022A | 2023A | 2024A | 2025F | 2026F | 2027F |
|------------------------------|--------------|--------------|--------------|--------------|-------------|-------------|
| Net Income | 67 | 69 | 76 | 92 | 97 | 93 |
| Depreciation | 128 | 132 | 140 | 172 | 167 | 174 |
| Change in working capital | (154) | (201) | (186) | (189) | (250) | (254) |
| Operating cash flow | 41 | (0) | 29 | 76 | 14 | 12 |
| Capital expenditure | (107) | (132) | (374) | (146) | (146) | (147) |
| Others | 7 | (22) | 38 | (87) | (1) | (2) |
| Investing cash flow | (114) | (112) | (201) | (180) | (81) | (69) |
| Dividend paid | - | - | - | - | - | - |
| Net change in debt | (29) | 74 | 97 | 43 | 37 | 36 |
| Others | 115 | 74 | 46 | 127 | 111 | 107 |
| Financing cash flow | 87 | 149 | 143 | 170 | 149 | 143 |
| Effect of Foreign Exc. Rates | - | - | - | - | - | - |
| Change in cash | 14 | 36 | (29) | 65 | 82 | 87 |
| Beginning cash flow | 33 | 46 | 82 | 54 | 118 | 200 |
| Ending cash flow | 46 | 82 | 54 | 118 | 200 | 287 |

Source: Company & Bloomberg



Financial Ratio

| Key Ratios | 2022A | 2023A | 2024A | 2025F | 2026F | 2027F |
|-----------------------------|--------|--------|--------|--------|--------|--------|
| Revenue Growth (%) | 11% | -7% | 11% | 20% | 0% | 1% |
| Gross Profit Growth (%) | 24% | -20% | 1% | 18% | 3% | -2% |
| Operating Profit Growth (%) | 25% | -27% | 2% | 17% | 4% | -3% |
| EBITDA Growth (%) | 0% | -10% | 4% | 20% | 0% | 1% |
| Net Profit Growth (%) | 66% | 3% | 10% | 22% | 5% | -4% |
| EPS Growth (%) | 66% | 3% | 10% | 17% | 5% | -4% |
| Gross margin (%) | 41% | 35% | 32% | 31% | 32% | 31% |
| EBITDA margin (%) | 63% | 60% | 56% | 56% | 56% | 56% |
| EBIT margin (%) | 37% | 29% | 27% | 26% | 27% | 26% |
| Pretax margin (%) | 31% | 24% | 20% | 21% | 22% | 21% |
| Net margin (%) | 14.8% | 16.28% | 16.17% | 16.47% | 17.2% | 16.5% |
| ROE (%) | 13% | 11.7% | 11.5% | 12% | 12% | 10% |
| ROA (%) | 6% | 5.0% | 4.8% | 5% | 5% | 4% |
| Current ratio (x) | 0.53x | 0.67x | 0.59x | 0.66x | 0.79x | 0.92x |
| Quick ratio (x) | 0.42x | 0.56x | 0.49x | 0.55x | 0.68x | 0.81x |
| Gearing (%) | 34% | 46% | 58% | 58% | 58% | 58% |
| Net gearing (%) | 25% | 32% | 50% | 43% | 35% | 27% |
| LT D/Equity (x) | 0.34x | 0.46x | 0.58x | 0.58x | 0.58x | 0.58x |
| DER (x) | 1.32x | 1.34x | 1.41x | 1.49x | 1.43x | 1.39x |
| DAR (x) | 0.57x | 0.57x | 0.58x | 0.60x | 0.59x | 0.58x |
| Interest Coverage (x) | 10.85x | 6.86x | 3.25x | 6.74x | 7.00x | 6.74x |
| Receivable turn over (x) | 15.25x | 14.56x | 12.48x | 9.37x | 8.25x | 8.27x |
| AR turnover (days) | 24 | 25 | 29 | 39 | 44 | 44 |
| Inventory turnover (x) | 7.31 | 7.29 | 7.29 | 6.21 | 6.21 | 6.21 |
| Cash Ratio | 14% | 23% | 12% | 21% | 35% | 49% |
| Sustainable Growth (%) | 13% | 12% | 12% | 12% | 12% | 10% |
| Earning Yield (%) | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Dividend Yield (%) | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| PE (x) (RHS) | 7.36x | 5.23x | 4.72x | 13.62x | 12.98x | 13.49x |
| PBV (x) | 0.83x | 0.55x | 0.49x | 1.50x | 1.34x | 1.22x |
| P/Sales | 1.09x | 0.85x | 0.76x | 2.24x | 2.24x | 2.22x |
| EV/Ebitda (RHS) | 2.19x | 2.15x | 2.60x | 4.99x | 4.87x | 4.72x |

Source : Company & Bloomberg

Kiwoom Sekuritas Guide to Sector/Industry/Stock Ratings

Sector/Industry

| | |
|-------------|--|
| OVERWEIGHT | : Sector & Industry Outlook has potential and good condition |
| NEUTRAL | : Sector & Industry Outlook Stable or tend to be stagnant |
| UNDERWEIGHT | : Sector & Industry Outlook has challenges and bad condition |

Stock

| | | |
|--------------|---|---|
| BUY | : Stock Performance > +15% | Over the next 12 month (excluding dividend) |
| TRADING BUY | : Stock Performance, range between +5% to +15% | Minor to Medium Term |
| HOLD | : Stock Performance, range between -10% to +15% | Over the next 12 month (excluding dividend) |
| SELL | : Stock Performance > -15% | Over the next 12 month (excluding dividend) |
| TRADING SELL | : Stock Performance, range between -5% to -15% | Minor to Medium Term |
| NOT RATED | : Stock is not within regular research coverage | Over the next 12 month (excluding dividend) |



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